

## The Consultants

### Plot Summary/Characters

*Genre: Comedy*

*Length: Appx. 116 minutes*

For Jack Powell, a mid-level manager at a local meat company, the changing face of corporate America is not a comforting prospect. Jack is troubled by the ever-increasing presence of corporate consultants and nauseated by their use of nonsensical buzzwords to disguise the fact that they are offering obvious advice. After a corporate consultancy infiltrates Jack's company and decides that the best way to fix the company is to proliferate meaningless buzzwords and downsize the work force, Jack decides he has had enough. Jack quits his job, and with the help of four friends, sets up his own corporate consultancy firm, *The Sense Brokers*. Together, this motley crew of mid-level corporate bozos sets out to right the wrongs of corporate America... one company at a time. However, our heroes quickly find out that navigating the rough waters of corporate America is often easier with the help of a little friend... the buzzword.

They are *The Sense Brokers*, and they want to give it to you straight... with a few twists and turns along the way.

**Jack Powell** is a well-meaning guy who wants to make more than a living – he wants to make a difference. Fed up with corporate politics and the constant, parasitic influence of consultants, he organizes the Sense Brokers to show the industry the right way to advise companies – with honesty and simplicity. Complicating his efforts are a rich father who insists he accept a cushy job with the family business, and a fiancée who can't understand why he won't.

**Jerry Wickford** is a salesman to the core, and it shows in his frequent fast-talking, smart-assed assaults on anyone within earshot. His penchant for the quick pitch makes him rather susceptible to the lure of the easy buzzword, a habit that serves to help lead the well-intentioned Sense Brokers astray of their mission.

**Marvin Inkwell** is an accounting guru whose number crunching skills are as impressive as his name is not. He joins the Sense Brokers out of a desire to be free of the oppressive threat of downsizing consultants, and a lifelong dream to carry a business card that reads "Vice President."

**George Shapiro** brings a wealth of largely inapplicable legal expertise to the enterprise, along with a latent tendency toward verbal complexity.

**Cameron Grant** has dealt with consultants for years, and hasn't found one that she likes yet. She finds in Jack a kindred spirit, but will his growing success undermine the bond they are building?

**Jill Beck** is the fiancée, who is running out of patience with Jack's pipedream in the face of his deteriorating relationship with his well-connected father.

**Bradford Powell** is founder and CEO of Powell Universal Military Armament (PUMA), and father to a son who wants nothing to do with him.

**Dirk Branson** is the CEO of Aggressor Diplomacy, Inc. (ADI), chief rival to PUMA and chief personal enemy of Jack Powell. His hiring of the Sense Brokers is meant as an up-yours to his old nemesis, and one that Jack can't resist utilizing as well. But the ruse may backfire when the new consultants regain their moral compass against the wishes of their client.

**Max Brown** is the strong silent type, an old friend of the guys whose untimely knee injury turned him from a top NFL prospect into a career sanitation worker. While he doesn't exactly fit the profile of a corporate consultant, his backdoor intel on the local business scene opens doors for the Sense Brokers through unconventional means.

**Shooter Beekman** is more than just George's annoying, 22-year-old cousin. Well, no he isn't. Full of himself and baloney in equal measure, Shooter hangs around pestering his older cousin's friends until a unique overseas opportunity for the Sense Brokers gets him the chance he's been begging for... and much more than he bargained for.

**Old Dan** works for the company Jack abandons to pursue his dream of founding the first straight-talking consultant firm, and cautions him about the challenges ahead. A mentor and father figure, his influence helps his young friend see the light when he's gone too far astray.